

Center *for*
Technology Commercialization, Inc



July 18, 2002

Jacqueline Streeks
NASA Center for Aerospace Information
7121 Standard Drive
Hanover, Maryland 21076-1320

Dear Ms. Streeks:

Transmitted herewith is the Year End Report for NCC5-567. The subject report is for the period 01 July 2001 through 30 June 2002.

Should you have questions or require further information, please contact me at 800-861-5037 or email at gwright@ctc.org.

Sincerely,

Glenn W. Wright
Director
Small Business Development Programs

Enclosures



NASA NEW ENGLAND OUTREACH CENTER

NASA New England Outreach Center

CONTRACT NO. NCC5-567

YEAR END REPORT

PERIOD: 1 JULY 2001 - 30 JUNE 2002

Glenn W. Wright
Director



NASA NEW ENGLAND OUTREACH CENTER

A single copy of this report has been forwarded to:

Code K/Thomas V. Green, NASA Headquarters
Code RW/Robert L. Norwood, NASA Headquarters
Code RB/Mary Beth Rigby, NASA Headquarters
Code 210.G/Tracey A. Jones, NASA GSFC

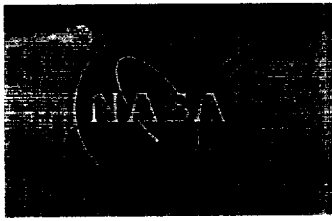
And two copies of this report sent to:

NASA Center for Aerospace Information



NASA NEW ENGLAND OUTREACH CENTER

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NASA NEW ENGLAND OUTREACH CENTER

I. Purpose

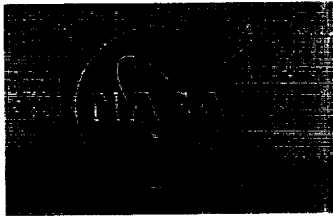
The NASA New England Outreach Center in Nashua, New Hampshire was established to serve as a catalyst for heightening regional business awareness of NASA procurement, technology and commercialization opportunities. Emphasis is placed on small business participation, with the highest priority given to small disadvantaged businesses, women-owned businesses, HUBZone businesses, service disabled veteran owned businesses, and historically black colleges and universities and minority institutions. The Center assists firms and organizations to understand NASA requirements and to develop strategies to capture NASA related procurement and technology opportunities.

The establishment of the NASA Outreach Center serves to stimulate business in a historically underserved area. NASA direct business awards have traditionally been highly present in the West, Midwest, South, and Southeast areas of the United States. The Center guides and assists businesses and organizations in the northeast to target opportunities within NASA and its prime contractors and capture business and technology opportunities.

The Center employs an array of technology access, one-on-one meetings, seminars, site visits, and targeted conferences to acquaint Northeast firms and organizations with representatives from NASA and its prime contractors to learn about and discuss opportunities to do business and access the inventory of NASA technology. This stimulus of interaction also provides firms and organizations the opportunity to propose the use of their developed technology and ideas for current and future requirements at NASA.

The Center provides a complement to the NASA Northeast Regional Technology Transfer Center in developing prospects for commercialization of NASA technology. In addition, the Center responds to local requests for assistance and NASA material and documents, and is available to address immediate concerns and needs in assessing opportunities, timely support to interact with NASA Centers on a local level, and develop easy access to information.

The Center acts in the manner of a "NASA Center or Field Office" with direction from NASA Headquarters, Code K.



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II. Objectives

The primary objective of the Center has been to establish a NASA presence and support and assistance as it relates to procurement and technology opportunities for small businesses.

Overall objectives have been to assist small businesses to understand the procurement process and marketing to NASA and its prime contractors and to attain opportunities to receive competitive contract awards for research, products, services, and technology.

A further objective has been to help small businesses understand the value of available NASA developed technology to enhance current products or to develop new products and services for the marketplace and to obtain commercialization opportunities.

III. Accomplishments

The Center has developed working relationships with local, state and federal offices in establishing the purpose and scope of the program.

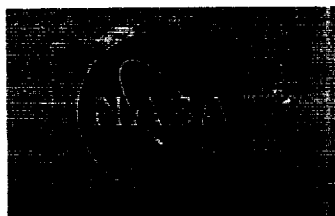
The mission statement of the Center is:

The NASA New England Outreach Center acts as the advocate for all Northeast firms and organizations as it relates to NASA business opportunities. Special emphasis and commitment are placed on assisting small businesses, minority-owned businesses, women-owned businesses, HUBZone businesses, and service disabled veteran owned businesses to capture the full range of NASA business in product, service and technology areas.

The Center has worked to establish the presence of this program effort through the media and other forms of public access. The Center has maintained a high profile in the business community to generate interest by prime contractors and small businesses.

The Center has disseminated information on NASA's agency wide 8% SDB goal and achievements and presented NASA's Small Business Program to a number of local, state and federal agencies within the region, and to attendees of conferences, workshops and seminars.

The Center has acted in a pro-active manner to facilitate dialogue between Northeast firms and NASA scientists, engineers, and procurement representatives and small business specialists.



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The Center has developed opportunity discussions between prime contractors and Northeast firms and has been a catalyst in utilizing other government marketing tools to enhance overall opportunities for Northeast firms. This includes referrals and interacting with other government agencies that include the General Services Administration, the Defense Logistics Agency, the Defense Contract Management Agency and Procurement Technical Assistance Centers, the Minority Business Development Agency, the Small Business Administration, the Department of Defense, the U.S. Department of State, the U. S. Treasury Department, the Department of Commerce, the Federal Emergency Management Agency, the Federal Aviation Administration, and the Department of Interior.

IV. Metrics*

Contacts	Total	Telecons	Emails	Site Visits	Counseling	Navigations
Initial Contacts	3115	1155	951	22	885	102
Follow-Up Contacts	877	625	225	5	22	0
Total	3992	1780	1176	27	907	102

Conferences, Workshops, and Seminars	Total	Attendees
	23	26,596

*Represents Year I and Phase-Award Actions April-June 2001

V. Current Issues and Corrective Actions

No Issues to report for the period.

VI. Significant Highlights and Events



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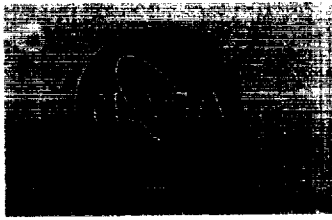
Significant Highlights and Events Summary is comprised of meeting examples, work events, conferences, workshops, and seminars information. It is enclosed as an addendum to this report.

VII. Special Outreach Efforts

Special outreach effort is conducted to provide counseling opportunities for service-disabled veteran owned businesses, the latest goal for NASA opportunities, and small disadvantaged, woman-owned, and HUBZone businesses.

Another specific effort is to assist the New Hampshire Math, Science, and Technology Coalition to access NASA education programs and interface with prime contractors that can support efforts to improve tools for teaching and improve overall scoring for students in national standings.

The Center has initiated a "NASA Website Guidance & Navigation Program." A scheduled call takes place in a telephone conference with key managers and marketing personnel of the interested company, sites are explored together, explained, bookmarked, and discussed so that the company has a comprehensive understanding of NASA opportunities and gains insight to how to approach NASA in its marketing efforts. Other government sites are also explored and explained. The context of the meeting leaves the interested company with a full explanation of how to approach government, and specifically NASA to produce results with limited resources. This is conducted as a dynamic quick-start approach with immediate results for planning and carrying out their efforts in obtaining opportunities and acquiring technology. These conferences are scheduled for a half hour to an hour. ***Over one hundred navigations have been conducted.***



Addendum to NCC5-567 Year End Report 01 July 2001 – 30 June 2002

Significant Highlights and Events

Glenn W. Wright
Director



Significant Highlights and Events for NCC5-567 01 July 2001 – 30 June 2002

Note: Included are Pre-award activities for April – June 2001

April 2, 2001 – Met with the Vice President of Bryant College in Rhode Island with Dick Lembo of CTC to discuss how the college could facilitate opportunities with NASA.

April 10-11, 2001 – Attended as an exhibitor at the Rhode Island Chamber of Commerce EXPO. Counseled companies regarding their capabilities and industry experience in doing business directly with NASA and its Prime Contractors. Over 20,000 attended the conference, one of the largest in New England.

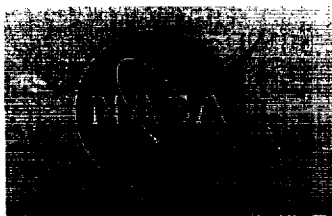
April 19, 2001 – Met with Lou Figarelle of Stereo Imaging for a site visit in Chelmsford, Massachusetts to discuss their capabilities and interest in doing business with NASA. Specific discussions regarding the NASA SBIR/STTR program took place.

May 1, 2001 - On site visit with John Martinez of Martinez, Inc. of Wayland, MA. Convened the meeting with Charlie Warner of Massachusetts Procurement Technical Assistance Center and briefed NASA opportunities and performed an assessment of company capabilities.

May 3, 2001 - On site visit with AVTEC Industries of Hudson, MA. Convened the meeting with Glenn Freitas of CTC to discuss fire retardant technology and coatings for aerospace and ground use.

May 4, 2001 – Meeting in the office with Lou Almeida and Christopher Almeida concerning medical technology opportunities, and additional opportunities bidding on Employee Assistance Programs and medical on-site assistance at NASA facilities and prime contractors.

May 7-9, 2001 - Attended Federal Procurement Conference hosted by Congresswoman Slaughter in Rochester, New York; there were 300 attendees. Arrived early for an on-site visit with Kim Phillips of Solid Imaging, one of Alex Martens clients of CTC to review her prototype technology and evaluate opportunities with NASA and the government as well as prime contractors. Recommended to Congresswoman Slaughter to visit Solid Imaging (the visit took place during the congressional recess in August of 2001).



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May 10, 2001 – Met locally with Eclipse Product Development Corporation. Reviewed company capability and compatibility to potential CTC business operations. Briefed management on NASA and prime contractor opportunities.

May 11, 2001 – On site meeting with Aaron Displays of Manchaug, MA. Discussed and planned scope of support to the Center in setting up and retrieving displays for conferences (ultimately negotiated their services to store and set up displays for the office).

May 16, 2001 – On site visit with Jim Medwid of Basalt Technologies of Medford, NJ. Attended meeting with Geri Halpern to assess company's capability to enter a new market, Jerry discussed services of CTC – interim management duties and investor searches. Geri Halpern provided an excellent written technical assessment for use by the RTTC and this office.

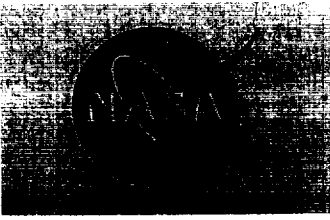
May 17, 2001 – Met locally with NorComm of Lebanon, NH. Discussed with the owner Gary Elfstrom opportunities with prime contractors, NASA and other government agencies. His company is an 8(a) firm.

May 18, 2001 – Presentation to the Purchasing Management Association and government officials of the State of Rhode Island. Met at the Warwick Crowne Plaza. Twelve members were present.

May 21, 2001 – Met with the NH Math, Science, and Technology Coalition in Durham, NH. Discussed how prime contractors could support the effort and to what extent this office could provide support. Eight members were present.

May 22, 2001 – Attended a Procurement Conference in Concord, NH hosted by the state Procurement Technical Assistance Center (co-funded by the Defense Logistics Agency). There were 250 attendees. Met with businesses in one-on-one counseling sessions and exchanged information and assessed opportunities with NASA and its prime contractors based on their capabilities.

May 23-26, 2001 – Attended GSFC's Small Business Conference in Greenbelt, MD. There were over 800 attendees. Counseled small businesses on doing business directly with NASA and its prime contractors. Met with the president of User Technology Associates of Arlington, Virginia to discuss new market areas.



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May 29-June 2, 2001 – Attended West Virginia Teaming to Win Conference hosted by Senator Byrd and Congressman Mollohan. There were 400 attendees. Counseled small businesses on doing business directly with NASA and its prime contractors.

June 6, 2001 – On site visit to Celerant of Manchester, NH. Met with Tony Dancoma, president. Discussed their capabilities and interest in NASA and prime contractor opportunities.

June 14-15, 2001 – Attended Picatinney Arsenal Procurement Conference hosted by the NJ PTAC. Conference, attendance was 300. Counseled small businesses on NASA and prime contractor opportunities.

June 18, 2001 – On-site visit with Sam Lebowitz of NYC, one of Jack Herz's clients of CTC. Met with Sam and Jack to discuss and evaluate his business plan and how to penetrate NASA and prime contractor opportunities for his business.

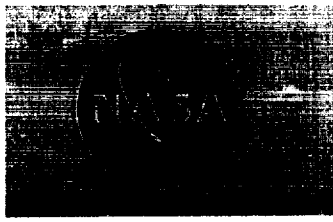
June 19, 2001 – Attended Philadelphia Empowerment Zone Meeting, presented overview of NASA programs. Provided information on how NASA could be utilized to help stimulate business opportunities and technology transfer and commercialization activities as an economic development building block.

June 20-21, 2001 – Attended Baltimore Empowerment Zone Meeting, presented overview of NASA programs. Provided information on how NASA could be utilized to help stimulate business opportunities and technology transfer and commercialization activities as an economic development building block.

June 27, 2001 – On-site visits to two locations with Dick Lembo of CTC, Invensys and Electric Standards Laboratories in Rhode Island. Discussed capabilities and presented NASA programs and opportunities for business and discussed technology opportunities.

June 28, 2001 – Attended BIZ Connections, a federal procurement conference held at the Crowne Plaza in Warwick, RI. There were over 200 attendees. Counseled small businesses on NASA programs and opportunities. The SBA and the Navy sponsored the conference.

June 28, 2001 – Supported The New England Minority Supplier Development Council in Worcester, MA at their annual Expo. Counseled small businesses on doing business with NASA



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and its prime contractors. Utilized another individual to support this conference (still cannot be in two places at once).

June 29, 2001 – On-site visit with a/t Media Services in Derry, NH. Met with Andrei Campaneau, president. Discussed capabilities to perform for NASA and prime contractor opportunities.

July 6, 2001 – Follow up site visit with a/t Media Services in Derry, NH. Met again with Andrei Campaneau, president. Continued our discussion on opportunities and potential support to the Center for “electronic media” education CD on doing business with NASA. Potential CD production would evolve as an outreach tool for distribution and incorporated into the website.

July 9, 2001 – Meeting in office with Mill City Connections represented by Gary Nicolls and Glen Smith. Discussed HUBZONE, SDB, and woman owned business opportunities with NASA and prime contractors. Also discussed NASA’s Mentor-Protégé program.

July 11, 2001 – Follow up site visit to Basalt Technologies in Medford, NJ. Attended meeting with Dick Callahan, president of CTC and met with Jim Medwid. Discussed technology and opportunities with NASA and the government, and additionally Dick discussed how CTC could act as interim CEO/CFO to work to attract investors to help the company expand its commercial base.

July 12, 2001 – Follow up site visit with the Concorde Group, Marlboro, MA. Reviewed capabilities and opportunities for business with NASA, the government, and prime contractors.

July 27, 2001 – On site visit to EVG Technologies in Rhode Island. Attended meeting with Dick Lembo of CTC and discussed company capabilities and opportunities with NASA and prime contractors, and technology access.

August 13-15, 2001 – Hosted NASA’s 10th Annual Technology & Business Conference and NASA’s 6th Annual Mentor – Protégé Conference, these were national conferences. There were 644 attendees overall. In addition to the seminars and exhibitor showcase, there were over 800 15-minute counseling opportunities available with NASA, government, and prime contractor representatives. Additionally, a quarterly NASA prime contractors roundtable meeting was held. NASA also conducted its semi-annual meeting of small business specialists and technical advisors.



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August 28-29, 2001 – Attended the NASA Semi-Annual Science Forum at JPL in Pasadena, CA and gave opening remarks for the meeting. There were 200 attendees. Counseled businesses on opportunities with NASA and followed up with several to further assess their capabilities.

September 5, 2001 – Meeting in the office with Phil Bienvenue, a service disabled veteran. He is developing a business plan. We discussed his interest and supported his intent to start a business. Provided needed information on the SBA's Small Business Development Center and their mission in developing business plans and loan packaging.

September 10, 2001 – Attended MED Week, the National Minority Enterprise Development Program activity for Boston, MA. There were 300 attendees. Speakers included the director of the Minority Business Development Agency and Senator Kerry. Counseled small businesses on opportunities with NASA and its prime contractors.

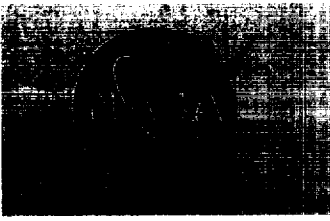
September 25-26 – Attended the Connecticut Minority Supplier Development Council Exhibit Showcase in Ledyard, CT. There were 400 attendees. Counseled small businesses on doing business with NASA and its prime contractors.

September 27, 2001 – Met in the office with Frank Quintana of Quintana Enterprises to discuss his strategic marketing plan for NASA and its prime contractors. Offered comments to improve his opportunities to capture business. This meeting was a direct result of his attending previous conferences in New England and at JPL in California.

October 3, 2001 – Meeting in the office with Dan Fitzgerald of Conway Office Products, a local Nashua company. Provided referrals for business opportunities.

October 10, 2001 – Off site meeting with Jen Dufresne, president of Mill City Connections of Lowell, MA. Discussed the HUBZONE program and NASA and prime contractor opportunities.

October 17, 2001 – Meeting in the office with Othon Redinotis of Aeroprobe with offices in Virginia and at Texas A&M. Dimitris Stamos of CTC attended the meeting. Discussed Aeroprobe's strategic plan, core capabilities and opportunities with NASA and Prime Contractors. Referred to LaRC's Vernon Vann and also to RDF, a local sensor manufacturer in Hudson, New Hampshire that provides the heat sensors on the Space Shuttle main engines.



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October 23, 2001 – On site meeting at Electronic Business Solutions of N. Billerica, MA. Met with Fran Ho, owner and Jim Reinhold, President/COO, Sean McMillen and Bob Elario of sales. Attended with Michael Forhan of CTC. Reviewed business plan, core competencies, performed on site inspection, and discussed NASA and prime contractor opportunities.

October 31, 2001 – Meeting in the office with Al Chisolm of CAD-R-US of Lowell, MA. Discussed the HUBZONE program, reviewed the strategic marketing program, and offered insight into securing opportunities with NASA and its prime contractors.

November 2, 2001 – Meeting in NYC with Aegis Electronics, an SDB. Discussed the HUBZONE program, reviewed strategic marketing, and discussed forming strategic alliances with other small businesses and NASA prime contractors.

November 14, 2001 – Met with Constant Technologies, Inc. in Rhode Island. Dick Lembo of CTC also attended the meeting. Discussed business and technology opportunities with NASA and prime contractors. Offered specific recommendations to increase business opportunities.

Constant Technologies, Inc.

125 Steamboat Avenue

Wickford, RI 02852

401-294-7171, fax – 401-294-7505, website -- constanttech.com, email – info@constanttech.com

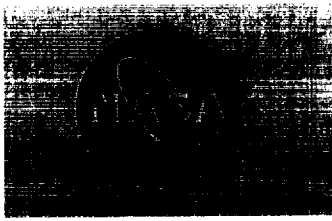
November 15, 2001 – Met with SSG Precision Optronics, Inc. in Wilmington, Massachusetts. Reviewed the company's current technology, products, and customer base. Discussed technology and business opportunities and made recommendations on strategic alliances and future growth ideas. Discussed electro-optical technologies and capabilities for tactical defense applications. Met with Dennis Lehan, Manager, Tactical Business Development (dlehan@ssginc.com) and Michael Curcio, Director of Technology/Program Development (curcio@ssginc.com)

SSG, Precision Optronics, Inc.

65 Jonspin Road

Wilmington, MA 01887

978-694-9991, fax- 978-694-9922



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November 27, 2001 – Met with Ed Chaucair, Vice President/Partner (es@thecollaborative.com), Jennifer Abel, Marketing Coordinator (ja@thecollaborative.com), and Joseph Brevard, President/Partner (jb@thecollaborative.com) at Planners Collaborative in Boston, Massachusetts. Discussed recent contract opportunity at Langley Research Center. Discussed current business plan and 8(a) status and strategic alliances to further business opportunities with NASA and other government agencies.

Planners Collaborative Inc.

273 Summer Street

Boston, MA 02210 617-338-0018, fax- 617-338-4228

November 28, 2001 – Met with Henry McElroy at Nashua Screen Printing Company in Nashua. He is an employee who is interested in acquiring the business. Discussed acquisition of the business and how to assess market opportunities with the government. Discussed assessing current business operations and gaining insight into the productive activities of the business and developing a plan to maximize the present opportunities.

Nashua Screen Printing Co npany

99 Factory Street

Nashua, NH 03060

603-889-7474, fax- 603-889-5413

November 30, 2001 – Met with Richard Ambrose, President, ASRC Aerospace Corporation in Greenbelt, Maryland. Discussed strategic alliances, Alaska Native Corporation opportunities with NASA and other federal agencies. Reviewed the company business plan and made recommendations and suggestions for improving opportunities with current customers and potential customers.

ASRC Aerospace Corporation

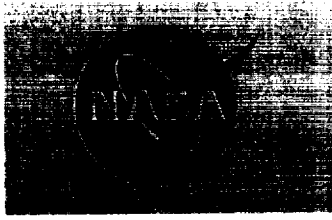
6301 Ivy Lane

Suite 300

Greenbelt, MD 20770

301-345-4500, fax- 301345-9274

December 3, 2001 – Met with Eltonya Thompson, Chairman and President of ELT Corporation. Sam Cephas accompanied Ms. Thompson. We discussed their interest in NASA opportunities and capabilities to perform. They detailed their efforts to date and the results of their



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participation in the NASA Technology and Business Conference in August of 2001 in Providence, Rhode Island. They found the conference beneficial to their efforts. ELT Corporation is focused on data storage and disaster recovery in addition to communication technologies and automated systems (recommended their inclusion in FEMA conference activities in DC which they subsequently have attended and found to be productive).

ELT Corporation
15 Magnolia Street
Hartford, Connecticut 06112
888-358-3899, fax 860-657-1542, www.eltcorp.com

December 10, 2001 – Met with Dick Lazazzero, principal in Sterling Precision LLC, a CNC machining, prototype, and production company and Paul T. Bernard of M & C Associates. Paul is the sales and marketing representative for Sterling Precision and also represents other complimentary businesses in the machining industry. We discussed their recently started company and how to acquire contacts and information for NASA business opportunities. This was a referral from Jim Dunn of CTC.

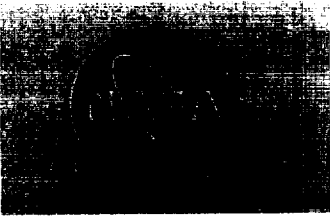
Sterling Precision LLC
55 Sterling Street
Clinton, Massachusetts 01510
978-365-4999, fax 978-365-4955, sterlingpre@aol.com
549-1376

M & C Associates
5 Avery Lane
Sterling, Massachusetts 01564
978-422-8345 (phone/fax) or 978-

December 10, 2001 – Met with Andy Hickey of Electronic Business Solutions (previously visited the company on site, this was a follow up meeting). Discussed specific government programs, protocol, processes, and acquiring solicitations and information.

Electronic Business Solutions
One Executive Park Drive
North Billerica, Massachusetts 01862
978-663-2500, x 51, fax 978-670-0987, ahickey@ebsinc.com, www.ebsinc.com

December 13, 2001 – Met with Melissa Zettelmeyer, Assistance Vice President and Branch Manager of Sovereign Bank New England of Nashua, New Hampshire. We discussed small business programs of the bank that they provide under a variety of federal programs including



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the Small Business Administration and the Community Redevelopment Act. Committed to work together to help small businesses in the area acquire financing and help with capital and other bank provided services.

Sovereign Bank New England
223 Main Street
Nashua, New Hampshire 03060
603-889-2123, fax 603-880-6870, Mzettelm@sovereignbank.com, www.sovereignbank.com

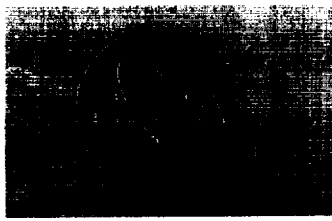
December 13, 2001 – Met with Bob Shaw of Shaw Intercontinental located here at the Millyard Technology Park and their representative Fran Eagle of Blue Labyrinth Consulting. Discussed their capabilities in small machine parts and prototype development and Shaw's current business at Johnson Space Center. Discussed in detail how to expand that business. While in discussion, made a conference call to Cheryl Harrison of Johnson Space Center (JSC) to help highlight recommended strategies in approaching other engineering departments at JSC.

Shaw Intercontinental/Blue Labyrinth Consulting
276 Massapoag Road, Suite A
Tyngsboro, Massachusetts 01879
978-649-6608, fax 978-649-2927, franeagle@yahoo.com

December 13, 2001 – Attended annual dinner of the New England Minority Supplier Development Council at the Copley Plaza Marriott Hotel in Boston, Massachusetts. There were 500 attendees and Raytheon's Dan Burnham, Chairman and Chief Executive Officer was the keynote speaker. Officiating as the Mistress of Ceremonies was Benita Fortner, Director of Supplier Diversity for Raytheon Company.

December 18, 2001 – Attended the December meeting of the New Hampshire Math Science and Technology Coalition in Durham, New Hampshire. *Participate as one of three policy members and as one of the 31 governing members. On the policy committee is Frank Windsor, Education Director of Public Broadcasting Service of New Hampshire and Senator Judd Gregg of New Hampshire.*

January 14-15, 2002 – Meeting at CTC Westboro with Board of Directors, RTTC COTR – Nona Cheeks. Discussed status of programs and business plan for 2002. Reviewed effort for 2001.



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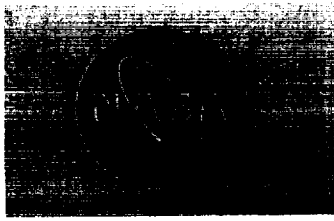
February 7, 2002 – Attended Div2000 Awards program in Fairfield, Connecticut. Accepted on behalf of NASA an award for being one of top 20 agencies voted by multicultural businesses on the Internet. Spoke on NASA small business program achievements and counseled several companies on doing business with NASA. Gave recorded interview on NASA, SDB achievements, technology, and responsiveness to the public for the PBS station in the Fairfield, Connecticut area.

February 20, 2002 – Attended the NASA Minority Business Awards Ceremony in Washington, DC at NASA Headquarters. Mr. O'Keefe gave the "State of Small Business at NASA" address. Participated in supporting the program with assistance to the recipients of awards for the NASA Exceptional Achievement Medal, NASA Center Performance Achievement Award, and Minority Business Contractor and Subcontractor of the Year. The event was televised on NASA select.

February 28, 2002 – As the featured speaker presented program information on NASA's Small Business Program, Accessing NASA Technology, the SBIR/STTR program, the Federal Small Business Program, and The Internet and How to Access Business and Technology Opportunities for forty participants at the Westchester Community College in Valhalla, New York. The event was sponsored and hosted by the Rockland Economic Development Corporation's Procurement Technical Assistance Center.

March 4-8, 2002 – Attended JPL High Tech Conference in Los Angeles, California and met with small businesses to discuss opportunities with NASA. Counseled several companies in depth with regard to their capabilities and requirements at NASA. Met with those companies that this office suggested they attend and introduced them to prime contractors and other NASA Center representatives. Supported JPL in presentation of conference recognitions and awards. Introduced the keynote speaker for day two of the conference – Chief Operating Officer of Mori Associates, Rear Admiral Eill Jenkins (US Navy Ret.). Attended NASA's semi-annual Small Business Specialists and Technical Advisors Meeting.

March 28, 2002 – Met in the office with George Holt, president of AdaRose, Inc. of 318 Scenic Drive, Randolph VT. 05060. His phone number is 802-728-9448 and his email is: Holt.AdaRose@Verizon.net. Their website is AdaRose.com. We met due to a referral by TRW to this office while at the JPL High Tech Conference. We discussed the opportunities at NASA and with the prime contractors. AdaRose has a lab in Lexington, Massachusetts and plan on visiting the site in the near future. The company is involved in systems engineering and software development.



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April 2, 2002 – Attended the Connecticut Minority Supplier Development Council's IT Consortium at the University of Connecticut at Stamford campus. Reviewed, commented, and made recommendations to the companies involved in 1) Technical Architecture & Infrastructure, 2) Application Architecture & Software Development, and 3) Value Added Resellers (VAR). Counseled several companies in depth with regard to their capabilities and requirements at NASA. The consortium is a group of minority business enterprises that specialize in the information technology sector and have formed a consortium to capture large-scale efforts. The purpose of the meeting was to validate their plan and offer suggestions and recommendations to further their ideas in working together and engaging others to support processes to actively pursue a viable business plan and develop strategic alliances.

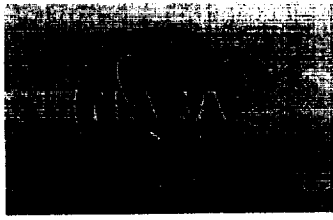
April 8-10, 2002 – Participated as a speaker at the annual National Indian Business Association meeting in Miami, Florida. Met with several Tribal owned businesses and individual American Indian owned businesses. Discussed in detail NASA requirements and the capabilities of the companies. There were over 150 organizations represented. Offered comments to state and congressional representatives on NASA's progress in developing opportunities in their state and small businesses in general. The information was well received.

May 2-3, 2002 – Attended the Northeast Council Meeting and Matchmaker Event in Burlington, Vermont sponsored by the State Economic Development Department of Vermont. Met with small business companies and in view of, commented, and made recommendations regarding NASA for direct contracting and subcontracting opportunities. Discussed technology related programs with specific companies involved in new technology and research and development. In attendance were approximately 200 people.

Invited to be a member of the Board of Directors of the Northeast Council, one of eight Federal Councils serving the country.

May 6, 2002 – Met with Pharmcheck, Inc. and Aid First, Inc., co-located in Nashua, New Hampshire. They are developing a virtual command and control center to be used for critical incident response teams. Their product is developed toward serving state emergency management teams and having a complete inventory and contact mechanism to every emergency team in a state, including police, fire, hospitals, bio-hazard teams, national guard, and federal contacts and be able to include them in total communication proceedings and notifications.

Attending the meeting for the State of New Hampshire was a representative from the Department of Resources and Economic Development who had arranged for a previous meeting with



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emergency management people at the state level (recommend they contact and send information to the Public Safety Technology Center in Westboro, which they have subsequently pursued).

May 9, 2002 – Featured speaker at the Rotary Club in Merrimack, New Hampshire. Presented NASA's Small Business Program and the Technology Transfer and Commercialization Program. Attending were forty members of the community including state legislative representatives (several productive meetings have occurred as result of the presentation).

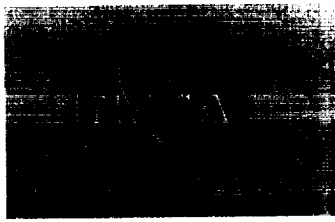
May 24, 2002 – Met with Bill Picard, President of Advanced Environmental Solutions, Inc. a Service Disabled Veteran owned company that is HUBZONE certified in Worcester, Massachusetts. We discussed his company capabilities and NASA opportunities to do business. Discussed was the option to use a consortium of HUBZONE and Veteran Owned companies to meet the requirements of larger job requirements.

May 28-30, 2002 – Participated in the Teaming to Win Conference in Chester, West Virginia. Senator Byrd and Congressman Mollohan sponsored the conference. Met with companies and reviewed their capabilities and opportunities to do business with NASA as a prime contractor or subcontractor. Approximately 500 people attended the event.

June 5, 2002 – Participated as a panel speaker at the Women Business & Enterprise Conference in Waltham, Massachusetts. Presented NASA's Small Business Program and the Technology Transfer and Commercialization Program. Met individually with small woman owned businesses and reviewed, commented, and made recommendations regarding NASA for prime contracting and subcontracting opportunities. Discussed technology related programs with specific companies involved in new technology and research and development. In attendance were approximately 70 people. FleetBoston and the Small Business Administration sponsored the conference.

June 7, 2002 – Participated as a speaker at the Women Business & Enterprise Conference in Providence, Rhode Island. Presented NASA's Small Business Program and the Technology Transfer and Commercialization Program. Met individually with small woman owned businesses and reviewed, commented, and made recommendations regarding NASA for prime contracting and subcontracting opportunities. Discussed technology related programs with

specific companies involved in new technology and research and development. In attendance were approximately 40 people. FleetBoston and the Small Business Administration sponsored the conference.



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Special Note: During the month of June, 2002 this office in concert with CTC Westboro continued the invitation and ad campaign for the NASA Conferences for August 13-15 in Providence, Rhode Island. This office continued effecting tight control over expenditures and meeting customer requirements for the conferences. Nearly 40,000 invitations have been sent out and NASA Field Centers are involved in contacting each Center's suppliers and contractors.